



# EXPORTECH™

**TAKE YOUR BUSINESS TO THE NEXT LEVEL**  
WITH A PROACTIVE AND STRATEGIC APPROACH TO GLOBAL MARKETS

ExporTech is the only national program that helps companies develop an export plan. The series of three full-day sessions spread over ten weeks efficiently connects companies with local and national experts to navigate the export sales process. A series is limited to no more than eight companies, and each company works with a coach and receives customized market research. Participating companies may bring up to three representatives.



**ON AVERAGE, PARTICIPATING COMPANIES GENERATE \$770K IN NEW EXPORT SALES.**

Location	Dates	Cost
Aurora	March 12, April 8 and May 6	<del>\$5,000</del> \$750 *Cost is discounted for limited time only.
East Hazel Crest	May 20, June 17 and July 15	<del>\$5,000</del> \$750 *Cost is discounted for limited time only.

More information, including the ExporTech enrollment form, is available at [www.chicagoregionalgrowth.com](http://www.chicagoregionalgrowth.com).

## EXPORTECH PARTNERS



**CHICAGO REGIONAL  
GROWTH CORPORATION**

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[www.chicagoregionalgrowth.com](http://www.chicagoregionalgrowth.com)

# WHY EXPORTECH™?

**Vogel Tool & Die**  
Addison, IL

“As a small company, we were always too busy dealing with the day-to-day to focus on export or even acknowledge that growing export sales requires a strategy. ExporTech™ forced us to develop an export-specific business plan to allocate resources and pick both countries and specific action items to focus on.”

**Jarvis Lighting**  
Elk Grove Village, IL

“ExporTech™ is a great way to build a foundation of knowledge about how to start exporting. Our company learned how to approach the entire export process - from marketing to sales agreements to paperwork.”

**JackPoint Jackstands LLC**  
Batavia, IL

“ExporTech™ introduced us to people with expertise in a broad spectrum of resources, techniques, strategies, and experiences that have enhanced and advanced our overall export strategies. Finally, there was the opportunity to network with other business owners and learn about their successful and sometimes failed attempts to grow their domestic and international businesses.”



## CHICAGO REGIONAL GROWTH CORPORATION

CRGC is the regional economic development organization that drives collaboration among public and private partners in order to generate inclusive growth and prosperity across Northeastern Illinois. With support and participation from Cook, DuPage, Kane, Kendall, Lake, McHenry and Will Counties and the City of Chicago, CRGC bridges local, state and federal resources that are integral to prioritizing, aligning and coordinating economic development activities to increase the region’s competitiveness and grow jobs.

Since 2015, CRGC has awarded more than \$900,000 to 168 businesses in the Chicago region. Through CRGC grants and education programming, participating businesses have increased export sales more than \$45 million and created 166 jobs.

## PARTNER ORGANIZATIONS

### OUR PARTNERS



### OUR ECONOMIC DEVELOPMENT PARTNERS

